

## VICTORIA PROWSE

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### CONTACT DETAILS

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### PERSONAL

Date of Birth: 2 May 1981  
United States Permanent Resident (Green card holder)  
United Kingdom citizen

### FIELDS OF SPECIALIZATION

Empirical microeconomics (Labor, Public, Experimental)

### CURRENT POSITIONS

Assistant Professor, Department of Economics, Cornell University, 2011–  
Faculty Fellow, Cornell Institute for Social Sciences, 2015–2016  
Faculty Member, Graduate Field of Industrial and Labor Relations, Cornell University, 2015–  
Affiliate, Cornell Population Center, 2012–  
Faculty Member, Graduate Field of Economics, Cornell University, 2011–  
Research Fellow, DIW Berlin, 2011–  
Research Fellow, Institute for the Study of Labor (IZA), 2008–

### PAST POSITIONS

Visiting Assistant Professor, Department of Economics, Princeton University, 2013–2014  
Visiting Associate Research Scholar, Industrial Relations Section, Princeton University, 2013–2014  
University Lecturer, Department of Economics, Oxford University, 2007–2011  
Fellow, Somerville College, Oxford University, 2007–2011  
Teaching Associate, Department of Economics, Oxford University, 2005 – 2007  
Junior Research Fellow, Christ Church, Oxford University, 2006–2007

### EDUCATION

**Ph.D.** Economics, 2004–2007  
Oxford University (Nuffield College)

**M.Phil.** Economics, 2002–2004, (Distinction)  
Oxford University (Nuffield College)  
George Webb Medley prize for 1<sup>st</sup> place in examinations

**B.A.** Economics and Management, 1999–2002, (1<sup>st</sup> Class Honors)  
Oxford University (St. Hilda's College)

## **REFEREED PUBLICATIONS**

Cognitive Ability, Character Skills, and Learning to Play Equilibrium: A Level- $k$  Analysis

*Journal of Political Economy*, forthcoming (with D. Gill)

Longevity, Life-cycle Behavior and Pension Reform

*Journal of Econometrics*, 2014, vol. 178(3), pp 582–601 (with P. Haan)

Gender Differences and Dynamics in Competition: The Role of Luck

*Quantitative Economics*, 2014, vol. 5(2), pp 351–376 (with D. Gill)

Cheating in the Workplace: An Experimental Study of the Impact of Bonuses and Productivity

*Journal of Economic Behavior and Organization*, 2013, vol. 96 (December), pp 120–134

(with D. Gill and M. Vlassopoulos)

A Structural Analysis of Disappointment Aversion in a Real Effort Competition

*American Economic Review*, 2012, vol. 102(1), pp 469–503 (with D. Gill)

Modeling Employment Dynamics with State Dependence and Unobserved Heterogeneity

*Journal of Business and Economic Statistics*, 2012, vol. 30(3), pp 411–431

A Structural Approach to Estimating the Effect of Taxation on the Labor Market Dynamics of Older Workers

*Econometrics Journal*, 2010, vol. 13(3), pp S99–S125 (with P. Haan)

Estimating Labor Supply Elasticities under Rationing: A Structural Model of Time Allocation Behavior

*Canadian Journal of Economics*, 2009, vol. 42(1), pp 90–112

## **OTHER PUBLICATIONS**

Why do People Work?

*Economic Review*, 2009, vol. 27(1), pp 11–14

## **WORKING PAPERS**

Optimal Social Assistance and Unemployment Insurance in a Life-cycle Model of Family Labor Supply and Savings (with P. Haan)

First-Place Loving and Last-Place Loathing: How Rank in the Distribution of Performance Affects Effort Provision

(with D. Gill, Z. Kissova and J. Lee)

A Novel Computerized Real Effort Task Based on Sliders (with D. Gill)

## **WORK IN PROGRESS**

Inequality in Lifetime Income with Taxes and Transfers (with P. Haan and D. Kemptner)

The Self-Regulation of Student Effort: Field Experiments in Goal Setting (with D. Clark, D. Gill and M. Rush)

The Added Worker Effect with Household Employment Risk (with Y. Li)

## **GRANTS & AWARDS**

Cornell Institute for Social Sciences, 2015–2016

\$10,000, Individual award

“Longevity and Inequality”

Cornell Population Center, 2015

\$1,800, Principal investigator

“Understanding High School Students’ Postsecondary Educational Choices”

Social Security Administration (via MRRC), 2013–2014

\$25,000, Principal investigator

“The Insurance Role of Household Labor Supply around Retirement”

W.E. Upjohn Institute for Employment Research Early Career Researcher Grant, 2012–2013

\$5,000, Individual award

“Unemployment Insurance and Unemployment Behavior”

Zvi Meitar/Vice-Chancellor Oxford University Social Sciences Research Grant, 2009–2011

\$52,000, Individual award

“Experimental Studies of Labor Markets”

British Academy, 2009–2010

\$8,000, Principal investigator

“Testing for Preferences over Status and Rank in Real Effort Experiments”

Network for Studies on Pensions, Aging and Retirement Research Grant, 2009–2010

\$15,000, Principal investigator

“Longevity, Life-cycle Behavior and Fiscal Policy”

George Webb Medley Fund, 2009–2010

\$1,500, Principal Investigator

“A Structural Analysis of Disappointment Aversion in a Real Effort Competition”

## **TEACHING & ADVISING**

### Graduate teaching

Labor Economics, Cornell, 2011, 2012, 2015

Structural Models of Labor Supply, DIW Berlin, 2011, 2013

Behavioral Economics, Guest Lecturer, Cornell, 2012

Labor Economics, Short course, Arizona, 2011

Microeconometrics, Oxford, 2008-2011

Experimental Economics and Research Methods, Guest Lecturer, Arizona, 2010

Mathematics and Statistics for Economics, Oxford, 2008

### Undergraduate teaching

Labor Economics, Cornell, 2011, 2012, 2015

Labor Economics, Princeton, 2014

Quantitative Economics (tutorials), Oxford, 2010, 2011

Microeconomics (tutorials), Oxford, 2008, 2009

Econometrics (tutorials), Oxford, 2007, 2008, 2009

## **TEACHING & ADVISING CONTINUED**

### PhD committee membership

David Jaume, Labor, 2015–  
Yanan Li, Labor, 2015–  
Miriam Larson-Koester, Labor, 2014–  
Vidhya Soundararajan, Labor, 2013–2016  
Tamara McGavock, Labor, 2014–2016  
Ellen McCullough, Labor, 2014–2016  
Nellie Zhao, Macro/Labor, 2012–2016  
Janos Zsiros, Experimental economics, 2012–2016  
Jaesun Lee, Experimental economics, 2013–2016  
Xin Jin, Labor, 2012–2014  
Freeha Fatima, Labor, 2011–2013

### Advising of Masters students

Zdenka Kissova, 2011  
Dawei Fang, 2010  
Qianzi Zeng, 2010  
Petra Orogvanyiova, 2009  
Si Ding, 2009

## **EXTERNAL SEMINARS & PRESENTATIONS**

### 2016 (including scheduled)

LSE  
University of Southern California  
University of Michigan  
Royal Holloway  
Bristol  
UT Dallas  
Michigan Retirement Research Center Workshop, Ann Arbor  
GREQAM conference on “The Dynamics of Inequalities and their Perception”, Marseille  
Economic Science Association World Meeting, Jerusalem  
IZA/SOLE Transatlantic Meeting of Labor Economists, Buch am Ammersee  
Northwestern Interactions Conference, Evanston  
SITE session on Experimental Economics, Stanford  
Southern Economic Association Annual Meetings, Washington D.C.  
Central New York Rotary District Conference on “Health and Wellness”, Ithaca

### 2015

Washington University in St. Louis  
Ohio State  
Arizona State  
McGill  
Purdue  
Michigan Retirement Research Center Workshop, Ann Arbor  
SITE session on “Empirical Implementation of Theoretical Models”, Stanford  
DFG conference on “The German Labor Market in a Globalized World”, Nuremberg  
SOLE Meetings, Montreal  
North American Economic Science Association Meetings, Dallas

### 2014

NYU  
UPenn  
UNC at Chapel Hill  
University of Wisconsin-Madison  
University of Tennessee, Knoxville  
Michigan Retirement Research Center Workshop, Ann Arbor  
Retirement Research Center Meetings, Washington, D.C.  
Southern Economic Association Annual Meetings, Atlanta

## **EXTERNAL SEMINARS & PRESENTATIONS CONTINUED**

2013

UCL  
NYU  
Cambridge  
Pittsburgh  
Boston College  
Princeton  
FRB of New York  
Michigan Retirement Research Center Workshop, Ann Arbor  
SEEK Conference, Mannheim  
Southern Economic Association Annual Meetings, Tampa  
Econometric Society North American Summer Meetings, Los Angeles

2012

RAND, Santa Monica  
Mainz  
Southampton  
EXPO Lab Meeting, Cornell  
NBER Summer Institute (Aging), Cambridge  
Applied Microeconomics Conference, University of Maryland and the World Bank  
PEPA Workshop on Applied Policy Evaluation, Institute for Fiscal Studies, London  
FUR XV International Conference, Atlanta  
North American Economic Science Association Conference, Tucson  
IZA Workshop: Recent Advances in Labor Supply Modeling, Dublin

2011

McMaster  
University at Albany – SUNY  
CIRPÉE-WZB Workshop on Econometric Methods using Experimental Data, Berlin  
North American Economic Science Association Conference, Tucson  
Netspar International Pensions Workshop, Amsterdam  
Economic Science Association World Meeting, Chicago

2010

EUI  
Aarhus  
Bristol  
Nuffield Centre for Experimental Social Sciences, Oxford  
CAM Conference on Dynamic Aspects in Economic Decision Making, Copenhagen  
Economic Science Association World Meeting, Copenhagen  
SITE session on Psychology and Economics, Stanford  
Economic Science Association North American Meeting, Tucson

## **EXTERNAL SEMINARS & PRESENTATIONS CONTINUED**

2009 and before

UCLA  
Johns Hopkins  
Warwick  
Institute for Fiscal Studies  
CAM, Copenhagen  
Southampton  
Kent  
Alicante  
Surrey  
Sussex  
Institute for the Study of Labor (IZA), Bonn (2 presentations)  
Max Planck Institute for Demographic Research, Rostock  
Work, Pensions and Employment Group Seminar, London  
Royal Economic Society Annual Conference, Surrey  
15<sup>th</sup> Panel Data Conference, Bonn  
Economic Science Association European Conference, Innsbruck  
Royal Economic Society Annual Conference, Warwick  
Econometric Society European Winter Meeting, Turin  
Econometric Society European Meeting, Vienna  
European Economic Association Annual Congress, Vienna

## **RESEARCH VISITS**

University College London, December 2014–January 2015  
University of Pennsylvania, Fall 2014  
University of Arizona, 2010–2011, January 2014  
University of Oxford, June–July 2016, June–July 2014, June–July 2013  
Institute for the Study of Labor (IZA), Bonn, April 2009

## **PROFESSIONAL SERVICE**

Refereeing

*Applied Economics; American Economics Journal: Economic Policy; American Economic Review; B.E. Journal of Macroeconomics; Canadian Journal of Economics; Eastern Economic Journal; Econometrica; Economic Development and Cultural Change; Economic Inquiry; Economic Journal; Economics of Transition; Empirical Economics; European Economic Review; Experimental Economics; Games; Games and Economic Behavior; German Economic Review; Industrial and Labor Relations Review; International Economic Review; Journal of Applied Econometrics; Journal of Behavioral Economics; Journal of Business and Economic Statistics; Journal of Economic Behavior and Organization; Journal of Economic Education; Journal of Health Economics; Journal of Labor Economics; Journal of Media Economics; Journal of Political Economy; Journal of Public Economics; Journal of the Japanese and International Economies; Journal of the Royal Statistical Society; Labour Economics; Management Science; Oxford Bulletin of Economics and Statistics; Oxford Economic Papers; Quarterly Journal of Economics; Research in Labor Economics; Review of Economics and Statistics; Review of Economic Studies; Southern Economic Journal*

## **PROFESSIONAL SERVICE CONTINUED**

### Grant Reviewer

Economic and Social Research Council (UK)  
Czech Science Foundation

### Editorial Duties

Editorial board member, *Oxford Economic Papers*, 2008–  
Co-editor, *Oxford Bulletin of Economics and Statistics*, 2008–2012

### Conference Session Chairing, Panels and Discussions

Session Chair, IDB/Cornell conference on regulation, 2015  
Panelist, CSWEP Professional Development Panel, Southern Economic Assoc. Annual Meetings, DC, 2016  
Discussant, ASSA Meetings, Boston, 2015  
Discussant, Southern Economic Association Annual Meetings, Tampa, 2013  
Discussant, ASSA Meetings, Denver, 2011

### Departmental Service

Co-organizer, Labor Work in Progress Workshop, Cornell Economics Department, 2015–2016  
Member, Recruiting Committee, Cornell Economics Department, 2014–2015, 2015–2016  
Organizer, Labor Economics Seminar, Cornell Economics Department, 2015  
Member, Placement Committee, Cornell Economics Department, 2012–2013  
Co-organizer, Applied Economics Seminar, Cornell Economics Department, 2011–2012  
Member, Institutional Review Board, Nuffield Centre for Experimental Social Sciences, 2010–2011  
Member, IT Committee, Oxford Economics Department, 2010–2011